

BOSTON BUSINESS JOURNAL

THE LIST

THE LARGEST WOMEN-OWNED BUSINESSES IN MASS.

RANKED BY TOTAL 2022 REVENUE

Firm/Prior ranked (*unranked in 2022)/ URL	Address Phone	Total 2022 revenue	Mass. employees	Total number of employees	Type of business	Primary woman owner(s)	Woman owner's(s) % of ownership
1 Continental Resources Inc. ① conres.com	175 Middlesex Turnpike, Bedford, MA 01730 781-275-0850	\$363,000,000	100	286	Provider of IT and test equipment products and solutions	Mary Nardella, CEO	51.8%
2 Granite City Electric Supply Co. Inc. ② granitecityelectric.com	19 Quincy Ave., Quincy, MA 02169 617-472-6500	\$340,000,000	300	400	Distributor of electrical supplies and lighting	Phyllis Papani Godwin, CEO; Valia Marsden, Co-owner; Sara Meehan, Co-owner	100%
3 Avedis Zildjian Co. ③ zildjian.com	22 Longwater Drive, Norwell, MA 02061 781-871-2200	\$80,000,000	240	250	Manufacturer of market-leading cymbals and drumsticks	Craigie Zildjian, Chairwoman, BOD; Debbie Zildjian, Member, BOD; Cady Zildjian, Vice chair, BOD	100%
4 Atlantic Charter Insurance Co. ⑤ atlanticcharter.com	25 New Chardon St., Boston, MA 02114 617-488-6500	\$65,514,726	67	67	Workers' compensation insurer	Linda Sallop, President, CEO	68%
5 Dole & Bailey ⑦ doleandbailey.com	16 Conn St., Woburn, MA 01801 781-935-1234	\$55,019,849	92	92	Independent food service purveyor / retail supplier / manufacturer	Nancy Matheson-Burns, President, CEO	100%
6 Shepley Bulfinch ⑧ shepleybulfinch.com	99 Chauncy St., Boston, MA 02111 617-423-1700	\$50,591,444	86	180	National architecture and design firm	Angela Watson, President, CEO ¹	62%
7 Bald Hill Builders ⑩ baldhillbuilders.com	25 Walpole Park South, Walpole, MA 02081 781-806-5951	\$46,000,000	40	40	Commercial general contractor and construction manager whose projects include multifamily affordable and senior housing and institutional work	Brenda Laurenza, President	51%
8 E.T. & L Corp. ⑨ etlcorp.com	873 Great Road, Stow, MA 01775 978-897-4353	\$44,500,000	85	85	Heavy construction, including roads, bridges, site work, landfills, dams, rail trails and airports	Jennie Lee Colosi, President	88%
9 Norbella Inc. ④ norbella.com	46 Plympton St., Boston, MA 02118 617-542-1040	\$44,000,000	22	22	Full-service media agency	Stephanie Noris, President	100%
10 The Hollister Group Inc. ⑪ hollistergroup.com	28 State St., Boston, MA 02109 617-654-0200	\$43,555,484	59	63	Staffing consultancy	Kip Hollister, Founder, CEO	100%
11 Pro AV Systems Inc. ⑫ proavsi.com	275 Billerica Road, Chelmsford, MA 01824 978-692-5111	\$43,000,000	64	86	Designs and installs audio visual systems in the commercial education and corporate markets	Kimberly Bishop, President	51%
12 Halloran Consulting Group ⑬ hallorancg.com	22 Thomson Place, Boston, MA 02210 617-648-7879	\$42,604,651	69	147	Life sciences consulting firm	Laurie Halloran, CEO	70%
13 Kaplan Construction ⑭ kaplanconstructs.com	116 Harvard St., Brookline, MA 02446 617-232-3300	\$37,000,000	32	32	General contractor	Jane Kaplan Peck, COO	54%
14 CommCan Inc. (Commonwealth Cannabis Co.) ⑬ commcan.com	730 Main St., Millis, MA 02054 508-376-2041	\$30,000,000	140	140	Family-owned and operated cannabis company	Ellen Rosenfeld, President	51%
15 Buyer Advertising Inc. ⑯ buyerads.com	175 Highland Ave., Needham, MA 02494 617-969-4646	\$30,000,000	33	36	Full-service advertising agency specializing in human resources communication	Marion Buyer, Vice president; Ann Toll, Vice president	66%
16 Contexture Inc. ⑰ contextureUSA.com	45 Dan Road, Canton, MA 02021 781-821-0858	\$29,000,000	58	115	Designs and installs tailored window treatment and acoustic systems	Brianna Goodwin, President, CEO	51%
17 Travel Leaders Framingham ⑱ travelleaders.com/framingham	9 Pleasant St., Framingham, MA 01701 508-879-6110	\$28,000,000	15	15	Travel agency	Diane Mullahy, President	100%
18 Inkhouse ⑮ inkhouse.com	1075 Main St., Waltham, MA 02453 781-966-4100	\$27,500,000	71	159	Strategic communications firm	Beth Monaghan, Founder, CEO	100%
19 radius financial group inc. & radius insurance group inc. ⑥ radiusgrp.com	600 Longwater Drive, Norwell, MA 02045 781-742-6500	\$27,071,930	91	151	Full-service mortgage lender	Sarah Valentini, Principal; Sue Goodrich, SVP	53%
20 TransAction Associates Inc. ⑳ transactionassoc.com	5 Wheeling Ave., Woburn, MA 01801 781-895-1100	\$17,800,000	118	123	Full-service transportation company; its Corporate Shuttles' division provides transportation for various companies and municipalities	Cynthia Frene, President, CEO	100%
21 HMFH Architects Inc. ㉑ hmfh.com	130 Bishop Allen Drive, Cambridge, MA 02139 617-492-2200	\$17,720,343	51	51	Full-service architectural firm whose services include master planning, campus planning, and educational programming	Lori Cowles, President; Tina Stanislawski, Principal; Erica Metzger, Associate Principal ²	68%
22 Solidus Technical Solutions LLC ⑲ solidus-ts.com	17 Forsythia Rd, Leominster, MA 01453 866-765-4387	\$17,624,338	63	95	Software services and multidisciplinary engineering development firm	Darlene Tucker, President	100%
23 The Wagner Law Group ㉒ wagnerlawgroup.com	125 High St., Oliver Street Tower Boston, MA 02110 617-357-5200	\$17,298,400	30	67	Law practice focused in the areas of ERISA and employee benefits	Marcia Wagner, Founder, managing partner	100%
24 ICON Architecture Inc. ㉓ iconarch.com	101 Summer St., Boston, MA 02110 617-451-3333	\$16,100,000	47	47	Architectural practice focused on sustainable, transformative projects	Nancy Ludwig, President ³	71.1%
25 Corinthian Events LLC ㉔ corinthianevents.com	109 Kingston St., Boston, MA 02111 617-450-0600	\$15,500,000	23	29	Corporate event production company providing detailed planning services	Courtney Church; Jill Tate, Co-CEOs	100%

► CLOSER LOOK



MARCIA WAGNER
Founder & Managing Partner, The Wagner Law Group

Marcia S. Wagner is the founder of The Wagner Law Group, a certified woman-owned and operated boutique law firm that specializes in ERISA, employee benefits, executive compensation, employment, labor, human resources, personal law (estate planning and family) and investment management law. Wagner has been practicing employee benefits law for approximately 35 years. She founded The Wagner Law Group more than 25 years ago and is the firm's managing partner. She graduated summa cum laude and Phi Beta Kappa from Cornell University and is a graduate of Harvard Law School.

ABOUT THE LIST
Information was obtained from firm representatives. The list includes Massachusetts-based companies where a woman/ women owns/own at least 51% of the business. Ties are ranked by number of Mass. employees.

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If you wish to be surveyed when The List is next updated, or if you wish to be considered for other Lists, email your contact information to Sean McFadden at smcfadden@bizjournals.com.

¹ Angela Watson is one of 35 women owners of Shepley Bulfinch.

² Additional women owners of HMFH include: Deborah Collins, senior associate; Suni Dillard, senior associate; and Melissa Greene, senior associate.

³ Six women collectively account for the 71.1% ownership share of ICON Architecture.