

Home > Women Who Lead > Women Who Lead 2024 > Marcia S. Wagner – The Wagner Law Group



## Marcia S. Wagner – The Wagner Law Group

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**Marcia S. Wagner**  
**Founder & Managing Partner**  
**The Wagner Law Group**



**What are some of the factors to which you attribute your success as leader in your field of practice and as the founder of a nationally recognized law firm?**

There are many factors that have served to help me attain success. As a young lawyer, I observed the disparate treatment with which women lawyers were treated. That experience served as an impetus for me to ensure that not only would I make it my business to become a substantive expert in my area of practice, ERISA and employee benefits law, but to also start and run a law firm in which the sole priority is applying the highest standards of excellence in representing clients. I have been fortunate enough to have surrounded myself with colleagues who share the same vision of, and drive for excellence, and I credit them as well for serving as an inspiration to me. Finally, I am blessed with a loving family that has always been a crucial part of any success that I have achieved.

**Over the past few years, what as a woman have you learned regarding work/life balance?**

I spent many years dedicated to perfecting my expertise and building an outstanding law firm. While the responsibilities of running a law firm are never ending, as a mother of four beautiful children, I know that there is nothing more rewarding than spending time with family. As the proverbial empty nest has approached, I have made a conscious effort to spend even more time in the company of my wonderful children. I have also been able to dedicate more time to help charitable institutions in my community.

**What valuable career lesson or lessons would you like to share with others?**

While women have made many strides in achieving equality over the recent decades, there is still progress to be made. Over the course of my career, however, I learned that there is no substitute to being a subject- matter expert in whatever field one chooses. I urge any woman that wants to succeed, to strive for nothing less than excellence. As a leader of a law firm with dozens of attorneys in multiple offices nationwide, I have also learned crucial leadership qualities that I hope I can inspire others to emulate. Some of these qualities include empathy, positivity, morality and having a clear vision for the future.

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